

**QUESTIONS AND ANSWERS  
ADULT AND DISLOCATED WORKER RFP 2017**

**QUESTION:** Page 4 indicates that the contract will be cost reimbursement and performance based. Will there be an opportunity to capture additional funds based on performance?

**ANSWER:** Costs will be reimbursed with an approved invoice. Performance-based is different than pay-for-performance. The WDB may decide to have some elements as pay-for performance, as allowable. The contract will be outcome-based with quarterly milestones that must be met as a condition of the contract. Additional funding may be available, depending on allocations and service levels, but not based on satisfactory performance. Performance is an expectation of the contract, not a basis for additional funding.

**QUESTION:** Will there be additional Rapid Response funding to support the required Rapid Response functions in this RFP?

**ANSWER:** Rapid Response funding will be available to provide relevant covered services for dislocations if the provider is in full compliance with contractual obligations, including meeting performance milestones. Rapid Response funding amounts may vary, are based on actual allocations, and are in addition to formula funding.

**QUESTION:** Page 4 it says 35% of subcontract award be spent in training but the budget forms show 25%. Which is accurate?

**ANSWER:** The budget form should reflect 35% expenditure requirement on training. New budget forms with the correct amounts are included as a modification.

**QUESTION:** Page 19 states that system training (ASSET and Salesforce) will be facilitated by the Wisconsin Department of Workforce Development and/or staff of the WDB. Will this be on a yearly basis or as new staff are hired?

**ANSWER:** The WDB will facilitate training annually.

QUESTION: Page 31 National Career Readiness and Credit for Prior Learning are requesting proposed numbers to be served for these measures but the performance measures on page 18 state there is an expectation to focus on these but no specific requirements. Please clarify the expectation.

ANSWER: While there is not a specific output requirement for these measures, the WDB is requesting proposed numbers you expect to serve with these elements.

QUESTION: Will the WDB be requesting a transition plan in the event of a change in provider?

ANSWER: The WDB may request a transition plan. Whether or not a transition plan is requested depends on several factors and will be determined at the time of selection of the service provider.

QUESTION: The second update to the RFP states that rental space is provided in each of the two job centers as such not to include rent for WIOA services in the budget, does this preclude providers from renting space in other areas of the WDA to serve the entire region?

ANSWER: Do not include costs for space rental in the two job centers as part of your budget because it is paid directly by the WDB. Space rental needs outside of the job centers is at the discretion of the proposer.